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1913 June 25

291 Fifth Ave., New York,

June 25, 1913.

Mr. Raymond Pitcairn,

1421 Chestnut St. Phila. Pa.

Dear Sir:

In reply to your favor of June 20th, I would say that I prefer an 18 or 20 inch focus for an 8 X 10 camera. Some people might prefer a 16 inch.

As for a choice between a Pinkham & Smith lens or a Wollensack verito I can only say that I have had no experience with the later lens, but do know the Pinkham & Smith very well. As a matter of fact I have several P. & S. lenses and use them as occasion demands. I am not in favor of excessive diffusion for all purposes. As a matter of fact a great deal of work now done under the name of "Pictorial", is very poor for the very reason that it is the result of the thorough misunderstanding of the application of diffused focus.

I remember your picture in the Wanamaker Exhibit this year. It was one of the ~~few~~ good things in the thousands of prints submitted. Should you ever come to New York I would be only too glad to have you call on me at 291 Fifth Avenue, where I am daily, excepting Saturday and Sunday, in the summer, and Sunday excepted in the winter, and give you any help that may be in my power.

Yours sincerely,